The following questions are designed to test your knowledge of the fundamental concepts of financial management structure [chapter 1], financial valuation [chapter 2], financial statements and tax planning [chapter 3], and short-term financial forecasting and financing [chapter 14]. Choose the best possible answer to the questions given. Each question is equally weighted. Papers are due 2/26/09 at the beginning of class. True/False

Indicat	te wh	nether the statement is true	or false.				
	1.	There are three primary disadvantages of a regular partnership: (1) unlimited liability, (2) limited life of the organization, and (3) difficulty of transferring ownership. These combine to make it difficult for partnerships to attract large amounts of capital and thus to grow to a very large size.					
	2.	One of the functions of NYSE specialists is to facilitate trading by keeping an inventory of shares of the stocks in which they specialize, buying when investors want to sell and selling when they want to buy. They change the bid and ask prices of the securities so as to keep supply and demand in balance.					
	3.	Suppose an investor plans to invest a given sum of money. She can earn an effective annual rate of 5% on Security A, while Security B will provide an effective annual rate of 12%. Within 11 years' time, the compounded value of Security B will be more than twice the compounded value of Security A. (Ignore risk, and assume that compounding occurs daily.)					
	4.				nt goes to reduce the outstanding declines in the loan's later years.		
	5.	Consider the balance shee earnings, the company wo			cause Wilkes has \$800,000 of retained h a cost of \$200,000.		
		Cash Inventory Accounts receivable Total CA Net fixed assets Total assets	\$ 50,000 200,000 250,000 \$ 500,000 \$ 900,000 \$1,400,000	Accounts payable Accruals Total CL Debt Common stock Retained earnings Total L & E	\$ 100,000 100,000 \$ 200,000 200,000 200,000 800,000 \$1,400,000		
	6.	To estimate the cash flow non-cash charge that has b	•	•	ed back to net income because it is a		
	7.	The first, and most critical	l, step in constru	cting a set of pro forma fir	nancial statements is the sales forecast.		
	8. Two firms with identical capital intensity ratios are generating the same amount of sales. However operating at full capacity, while Firm B is operating below capacity. If the two firms expect the sai in sales during the next period, then Firm A is likely to need more additional funds than Firm B, ot held constant						

Multiple Choice

Identify the choice that best completes the statement or answers the question.

- 9. Which of the following statements is CORRECT?
 - a. One of the disadvantages of a sole proprietorship is that the proprietor is exposed to unlimited liability.

- b. It is generally easier to transfer one's ownership interest in a partnership than in a corporation.
- c. One of the advantages of the corporate form of organization is that it avoids double taxation.
- d. One of the advantages of a corporation from a social standpoint is that every stockholder has equal voting rights, i.e., "one person, one vote."
- e. Corporations of all types are subject to the corporate income tax.
- 10. Which of the following could explain why a business might choose to operate as a corporation rather than as a sole proprietorship or a partnership?
 - a. Corporations generally find it relatively difficult to raise large amounts of capital.
 - b. Less of a corporation's income is generally subjected to taxes than would be true if the firm were a partnership.
 - c. Corporate shareholders escape liability for the firm's debts, but this factor may be offset by the tax disadvantages of the corporate form of organization.
 - d. Corporate investors are exposed to unlimited liability.
 - e. Corporations generally face relatively few regulations.
- 11. Which of the following statements is CORRECT?
 - a. In a regular partnership, liability for other partners' misdeeds is limited to the amount of a particular partner's investment in the business.
 - b. Partnerships have more difficulty attracting large amounts of capital than corporations because of such factors as unlimited liability, the need to reorganize when a partner dies, and the illiquidity (difficulty buying and selling) of partnership interests.
 - c. A slow-growth company, with little need for new capital, would be more likely to organize as a corporation than would a faster growing company.
 - d. In a limited partnership, the limited partners have voting control, while the general partner has operating control over the business. Also, the limited partners are individually responsible, on a pro rata basis, for the firm's debts in the event of bankruptcy.
 - e. A major disadvantage of all partnerships relative to all corporations is the fact that federal income taxes must be paid by the partners rather than by the firm itself.
- 12. Which of the following statements is CORRECT?
 - a. The proper goal of the financial manager should be to attempt to maximize the firm's expected cash flows, because this will add the most to the wealth of the individual shareholders.
 - b. The financial manager should seek that combination of assets, liabilities, and capital that will generate the largest expected projected after-tax income over the relevant time horizon, generally the coming year.
 - c. The riskiness inherent in a firm's earnings per share (EPS) depends on the characteristics of the projects the firm selects, and thus on the firm's assets. However, EPS is not affected by the manner in which those assets are financed.
 - d. Potential agency problems can arise between stockholders and managers, because managers hired as agents to act on behalf of the owners may instead make decisions favorable to themselves rather than the stockholders.
 - e. Large, publicly-owned firms like AT&T and GM are controlled by their management teams. Ownership is generally widely dispersed, hence managers have great freedom in how they manage the firm. Managers may operate in stockholders' best interests, but they may also operate in their own personal best interests. As long as managers stay within the law, there is no way to either force or motivate them to act in the stockholders' best interests.
- 13. You are analyzing the value of a potential investment by calculating the sum of the present values of its expected cash flows. Which of the following would <u>lower</u> the calculated value of the investment?

	a. The cash flows are in the form of a deferred annuity, and they total to \$100,000. You learn that the annuity lasts for only 5 rather than 10 years, hence that each payment is for \$20,000 rather than for \$10,000.
	b. The discount rate increases.
	c. The riskiness of the investment's cash flows <u>decreases</u> .
	d. The total amount of cash flows remains the same, but more of the cash flows are received in the earlier years and less are received in the later years.
	e. The discount rate decreases.
 14.	Last year Toto Corporation's sales were \$225 million. If sales grow at 6% per year, how large (in millions) will they be 5 years later?
	a. \$271.74
	b. \$286.05
	c. \$301.10
	d. \$316.16
	e. \$331.96
 15.	Last year Mason Corp's earnings per share were \$2.50, and its growth rate during the prior 5 years was 9.0% per year. If that growth rate were maintained, how many years would it take for Mason's EPS to <u>double</u> ? a. 5.86
	b. 6.52
	c. 7.24
	d. 8.04
	e. 8.85
16.	Your aunt is about to retire, and she wants to buy an annuity that will provide her with \$65,000 of income a
 10.	year for 25 years, with the first payment coming <u>immediately</u> . The going rate on such annuities is 6.25%. How much would it cost her to buy the annuity today?
	a. \$739,281.38
	b. \$778,190.93
	c. \$819,148.35
	d. \$862,261.42
	e. \$905,374.49
17	
 17.	What is the present value of the following cash flow stream at an interest rate of 12.0% per year? \$0 at Time 0; \$1,500 at the end of Year 1; \$3,000 at the end of Year 2; \$4,500 at the end of Year 3; and \$6,000 at the end of Year 4.
	a. \$9,699.16
	b. \$10,209.64
	c. \$10,746.99
	d. \$11,284.34
	e. \$11,848.55
10	
 18.	An investment costs $$1,000$ (CF at $t = 0$) and is expected to produce cash flows of $$75$ at the end of each of the next 5 years, then an additional lump sum payment of $$1,000$ at the end of the 5th year. What is the expected rate of return on this investment?
	a. 6.77%
	b. 7.13%
	c. 7.50%
	d. 7.88%
	e. 8.27%
10	
 19.	Suppose a bank offers to lend you \$10,000 for 1 year on a loan contract that calls for you to make interest
	payments of \$250.00 at the end of each <u>quarter</u> and then pay off the principal amount at the end of the year.
	What is the effective annual rate on the loan?
	a. 8.46%

- b. 8.90%
- c. 9.37%
- d. 9.86%
- e. 10.38%
- 20. Other things held constant, which of the following actions would <u>increase</u> the amount of cash on a company's balance sheet?
 - a. The company repurchases common stock.
 - b. The company pays a dividend.
 - c. The company issues new common stock.
 - d. The company gives customers more time to pay their bills.
 - e. The company purchases a new piece of equipment.
 - 21. Below are the 2005 and 2006 year-end balance sheets for Wolken Enterprises:

Assets:	2006	2005
Cash	\$ 200,000	\$ 170,000
Accounts receivable	864,000	700,000
Inventories	2,000,000	1,400,000
Total current assets	\$3,064,000	\$2,270,000
Net fixed assets	6,000,000	5,600,000
Total assets	<u>\$9,064,000</u>	<u>\$7,870,000</u>
<u>Liabilities and equity:</u>		
Accounts payable	\$1,400,000	\$1,090,000
Notes payable	1,600,000	1,800,000
Total current liabilities	\$3,000,000	\$2,890,000
Long-term debt	2,400,000	2,400,000
Common stock	3,000,000	2,000,000
Retained earnings	664,000	580,000
Total common equity	\$3,664,000	\$2,580,000
Total liabilities and equity	<u>\$9,064,000</u>	<u>\$7,870,000</u>

Wolken has never paid a dividend on its common stock, and it issued \$2,400,000 of 10-year non-callable, long-term debt in 2005. As of the end of 2006, none of the principal on this debt had been repaid. Assume that the company's sales in 2005 and 2006 were the same. Which of the following statements must be CORRECT?

- a. Wolken increased its short-term bank debt in 2006.
- b. Wolken issued long-term debt in 2006.
- c. Wolken issued new common stock in 2006.
- d. Wolken repurchased some common stock in 2006.
- e. Wolken had negative net income in 2006.
- 22. Hunter Manufacturing Inc.'s December 31, 2006, balance sheet showed total common equity of \$2,050,000 and 100,000 shares of stock outstanding. During 2007, Hunter had \$250,000 of net income, and it paid out \$100,000 as dividends. What was the book value per share at 12/31/07, assuming that Hunter neither issued nor retired any common stock during 2007?
 - a. \$20.90
 - b. \$22.00
 - c. \$23.10
 - d. \$24.26
 - e. \$25.47

23.	securities they hold, which sales, \$7,250 of operating c amortization charges and no	e from their "regular" operations and from other sources like interest earned on the is called non-operating income. Lindley Textiles recently reported \$12,500 of osts other than depreciation, and \$1,000 of depreciation. The company had no o non-operating income. It had \$8,000 of bonds outstanding that carry a 7.5% -plus-state income tax rate was 40%. How much was Lindley's operating income,
24.	\$1,200 of depreciation. The carry a 6.25% interest rate,	reported \$15,000 of sales, \$7,500 of operating costs other than depreciation, and company had no amortization charges, it had outstanding \$6,500 of bonds that and its federal-plus-state income tax rate was 35%. How much was the firm's net uses the same depreciation expense for tax and stockholder reporting purposes.
 25.	EP Enterprises has the followhere firm have?	owing income statement. How much net operating profit after taxes (NOPAT) does
	Sales Costs Depreciation EBIT Interest expense EBT Taxes (40%) Net income	\$1,800.00 $1,400.00$ 250.00 $$150.00$ 70.00 $$80.00$ 32.00 $$48.00$
	a. \$81.23b. \$85.50c. \$90.00d. \$94.50e. \$99.23	
 26.	taxes $(NOPAT) = 400 ; To	g data for the year ending 12/31/06: Net income = \$300; Net operating profit after tal assets = \$2,500; Short-term investments = \$200; Stockholders' equity = \$1,800; al operating capital = \$2,300. What was its return on invested capital (ROIC)?

- 27. Jefferson City Computers has developed a forecasting model to estimate its AFN for the upcoming year. All else being equal, which of the following factors is most likely to lead to an <u>increase</u> of the additional funds needed (AFN)?
 - a. A sharp increase in its forecasted sales.

e. 18.26%

b. A sharp reduction in its forecasted sales.

	c. The company reduces its dividend payout ratio.
	d. The company switches its materials purchases to a supplier that sells on terms of 1/5, net
	90, from a supplier whose terms are 3/15, net 35.
	e. The company discovers that it has excess capacity in its fixed assets.
 28.	The capital intensity ratio is generally defined as follows:
	a. Sales divided by total assets, i.e., the total assets turnover ratio.
	b. The percentage of liabilities that increase spontaneously as a percentage of sales.
	c. The ratio of sales to current assets.
	d. The ratio of current assets to sales.
	e. The amount of assets required per dollar of sales, or A^*/S_0 .
 29.	Spontaneously generated funds are generally defined as follows:
	a. The amount of assets required per dollar of sales.
	b. A forecasting approach in which the forecasted percentage of sales for each item is held constant.
	c. Funds that a firm must raise externally through borrowing or by selling new common or preferred stock.
	d. Funds that are obtained automatically from normal operations, and they include
	spontaneous increases in accounts payable and accruals, plus additions to retained earnings.
	e. The amount of cash raised in a given year minus the amount of cash needed to finance the additional capital expenditures and working capital needed to support the firm's growth.
30.	Which of the following statements is CORRECT?
	a. Since accounts payable and accrued liabilities must eventually be paid off, as these
	accounts increase, AFN as calculated by the AFN equation must also increase.
	b. Suppose a firm is operating its fixed assets at below 100% of capacity, but it has no excess
	current assets. Based on the AFN equation, its AFN will be larger than if it had been
	operating with excess capacity in both fixed and current assets.
	c. If a firm retains all of its earnings, then it cannot require any additional funds to support sales growth.
	d. Additional funds needed (AFN) are typically raised using a combination of notes payable,
	long-term debt, and common stock. Such funds are non-spontaneous in the sense that they require explicit financing decisions to obtain them.
	e. If a firm has a positive free cash flow, then it must have either a zero or a negative AFN.
31.	Kamath-Meier Corporation's CFO uses this equation, which was developed by regressing inventories on sale
 	over the past 5 years, to forecast inventory requirements: Inventories = $$22.0 + 0.125$ (Sales). The company
	expects sales of \$400 million during the current year, and it expects sales to grow by 30% next year. What is
	the inventory forecast for next year? All dollars are in millions.
	a. \$74.6
	b. \$78.5

32. Last year Wei Guan Inc. had \$350 million of sales, and it had \$270 million of fixed assets that were used at 65% of capacity. In millions, by how much could Wei Guan's sales increase before it is required to increase its fixed assets?

a. \$170.1

c. \$82.7d. \$87.0e. \$91.4

b. \$179.0

c. \$188.5

d. \$197.9

e. \$207.8

_ 33. Clayton Industries is planning its operations for next year, and Ronnie Clayton, the CEO, wants you to forecast the firm's additional funds needed (AFN). Data for use in your forecast are shown below. Based on the AFN equation, what is the AFN for the coming year? Dollars are in millions.

Last year's sales = S_0	\$350	Last year's accounts payable	\$40
Sales growth rate $=$ g	30%	Last year's notes payable (to bank)	\$50
Last year's total assets = A_0	\$500	Last year's accruals	\$30
Last year's profit margin = M	5%	Target payout ratio	60%

- a. \$102.8
- b. \$108.2
- c. \$113.9
- d. \$119.9
- e. \$125.9

MBA Financial Management and Markets Answer Section

Exam 1

Spring 2009

TOP: (14.2) Pro forma statements

TRUE/FALSE

1. ANS: T PTS: 1	DIF: Easy	TOP: (1.2) Partnership
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2. ANS: T PTS: 1 DIF: Easy TOP: (1.10) Stock market transactions

3. ANS: T

Work out the numbers with a calculator:

PV	1000	$FV_A =$	\$1,710.34
Rate on A	5%	$2*FV_A =$	\$3,420.68
Rate on B	12%	$FV_B =$	\$3,478.55
T 7	1.1	TITE ONETE	TED THE

Years 11 $FV_B > 2*FV_A$, so TRUE

PTS: 1 DIF: Medium TOP: (2.2) Comparative compounding

4. ANS: F PTS: 1 DIF: Medium TOP: (2.17) Amortization

5. ANS: F PTS: 1 TOP: (3.2) Retained earnings versus cash DIF: Easy 6. ANS: T PTS: 1 DIF: Medium TOP: (3.6) Statement of cash flows

DIF: Easy 8. ANS: T TOP: (14.3) Capital intensity ratio PTS: 1 DIF: Medium

MULTIPLE CHOICE

7. ANS: T

9. ANS: A PTS: 1 DIF: Easy OBJ: TYPE: Conce		PTS: 1	DIF: Easy	OBJ: TYPE: Concept
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TOP: (1.2) Firm organization

10. ANS: C PTS: 1 DIF: Easy OBJ: TYPE: Conceptual

TOP: (1.2) Corporate form of organization

11. ANS: B PTS: 1 DIF: Medium OBJ: TYPE: Conceptual

TOP: (1.2) Partnership form of organization

PTS: 1

PTS: 1 12. ANS: D DIF: Medium OBJ: TYPE: Conceptual

TOP: (1.3) Corporate goals and control

13. ANS: B PTS: 1 DIF: Easy OBJ: TYPE: Conceptual

TOP: (2.3) Effects of factors on PVs

14. ANS: C

N 5 I/YR 6.0% PV \$225.00 **PMT** \$0.00 FV \$301.10

DIF: Easy **OBJ:** TYPE: Problems PTS: 1

TOP: (2.2) FV of a lump sum

15. ANS: D

N	8.04
FV	\$5.00
PMT	\$0
PV	\$2.50
I/YR	9.0%
71110. D	

PTS: 1 DIF: Easy OBJ: TYPE: Problems

TOP: (2.5) Number of periods

16. ANS: D

N 25 I/YR 6.25% PMT \$65,000 FV \$0.00 **PV** \$862,261.42

PTS: 1 DIF: Easy OBJ: TYPE: Problems

TOP: (2.9) PV of an annuity due

17. ANS: C I/YR = 12.0%

 O
 1
 2
 3
 4

 CFs:
 \$0
 \$1,500
 \$3,000
 \$4,500
 \$6,000

 PV of CFs:
 \$0
 \$1,339
 \$2,392
 \$3,203
 \$3,813

PV = \$10,746.99 Found using the Excel NPV function PV = \$10,746.99 Found by summing individual PVs. PV = \$10,746.99 Found using the calculator NPV key.

PTS: 1 DIF: Easy OBJ: TYPE: Problems

TOP: (2.12) PV of an uneven cash flow stream

18. ANS: C

3 5 CFs: \$75 \$75 \$75 \$75 \$75 -\$1,000\$1,000 \$75 \$75 \$75 \$75 \$1,075 -\$1,000

I/YR
7.50% I is the discount rate that causes the PV of the inflows to equal the initial negative CF, and is found with Excel's IRR function or by inputting the CFs into a calculator and pressing the IRR key.

PTS: 1 DIF: Medium OBJ: TYPE: Problems

TOP: (2.14) Interest rate built into uneven CF stream

19. ANS: E

Interest payment: \$250.00

IRR (quarterly) = 2.50%

Annual effective rate = 10.38% vs. nominal rate = 10.00%

PTS: 1 DIF: Medium OBJ: TYPE: Problems

20.	TOP: (2.15) Nominal rate vs. EFF% ANS: C PTS: 1 TOP: (3.2) Balance sheet	DIF:	Easy	OBJ:	TYPE: Conceptual
21.	ANS: C PTS: 1	DIF:	Medium	OBJ:	TYPE: Conceptual
22.	TOP: (3.2) Balance sheet ANS: B 12/31/06 common equity 2007 net income 2007 dividends 2007 addition to retained earnings 12/31/07 common equity Shares outstanding 12/31/07 BVPS				\$250,000 \$250,000 \$100,000 \$150,000 \$200,000 \$22.00
	PTS: 1 DIF: Easy TOP: (3.2) Balance sheet: change in BV		TYPE: Proble RE addition	ems	
23.	ANS: E Sales Operating costs excluding depr'n Depreciation Operating income (EBIT)				\$12,500 \$7,250 \$1,000 \$4,250
24.	PTS: 1 DIF: Easy TOP: (3.3) Income statement: EBIT ANS: D Bonds	OBJ:	TYPE: Proble	ems	\$6,500
	Interest rate Tax rate				6.25% 35%
	Sales Operating costs excluding depr'n				\$15,000 \$7,500
	Depreciation Operating income (EBIT)				\$1,200 66,300.00
	Interest charges Taxable income			\$	<u>-\$406.25</u> 55,893.75
	Taxes Net income				52,062.81 53,830.94
25	PTS: 1 DIF: Easy/Media TOP: (3.3) Income statement: net after-ANS: C		e	OBJ:	TYPE: Problems
25.	EBIT	\$150.00			
	Tax rate NOPAT =	40% \$90.00			
26.	PTS: 1 DIF: Medium TOP: (3.7) Net operating profit after tax ANS: D		TYPE: Proble AT)	ems	
20.	NOPAT Total operating capital	\$400 \$2,300			

ROIC = NOPAT/Total operating capital

ROIC = \$400/\$2,300 ROIC = **17.39%**

PTS: 1 DIF: Medium OBJ: TYPE: Problems

TOP: (3.7) Return on invested capital (ROIC)

27. ANS: A

Answer a is obviously correct. Also, note that with purchase terms of 1/5 net 90, the nominal cost of non-free trade credit is only 4.28%, whereas with 3/15, net 35, the nominal cost of trade credit is over 56%. Therefore, the firm should have been taking discounts originally, hence should have had few accounts payable, whereas it would probably not take discounts and thus have more accounts payable with the new supplier. That change would lower its AFN.

PTS: 1 DIF: Easy/Medium OBJ: TYPE: Conceptual

TOP: (14.3) Additional funds needed

28. ANS: E PTS: 1 DIF: Easy/Medium

OBJ: TYPE: Conceptual TOP: (14.3) Capital intensity ratio

29. ANS: D PTS: 1 DIF: Medium OBJ: TYPE: Conceptual

TOP: (14.3) Spontaneously generated funds

30. ANS: D PTS: 1 DIF: Medium/Hard

OBJ: TYPE: Conceptual TOP: (14.3) Additional funds needed

31. ANS: D

Current year's sales \$400.0 Growth rate 30% Projected Sales \$520.0

Required inventories = $$22.0 + 0.125 \times Projected Sales$

 $= $22.0 + 0.125 \times 520.0

= \$87.0

PTS: 1 DIF: Easy OBJ: TYPE: Problems

TOP: (14.4) Forecasting inventories--regression analysis

32. ANS: C

Sales \$350 Fixed assets (not used in calculations) \$270 % of capacity utilized 65%

Sales at full capacity = Actual sales / % of capacity used = \$538

Additional sales without adding FA = full capacity sales - actual sales = \$188.5

PTS: 1 DIF: Medium OBJ: TYPE: Problems

TOP: (14.5) Excess capacity and sales growth

33. ANS: D

Last year's sales = S_0	\$350
Sales growth rate $= g$	30%
Forecasted sales = $S_0 \times (1 + g)$	\$455
ΔS = change in sales = $S_1 - S_0 = S_0 \times g$	\$105
Last year's total assets = $A_0 = A^*$ since full capacity	\$500
Forecasted total assets = $A_1 = A_0 \times (1 + g)$	\$650
Last year's accounts payable	\$40

Last year's notes payable. Not spontaneous, so does not enter AFN calculation	\$50
Last year's accruals	\$30
$L^* = payables + accruals$	\$70
Profit margin = M	5.0%
Target payout ratio	60.0%
Retention ratio = $(1 - Payout)$	40.0%

AFN
$$= (A*/S_0)\Delta S - (L*/S_0)\Delta S - Margin \times S_1 \times (1 - Payout)$$

$$= \$150 - \$21 - \$9.1 = \$119.9$$

PTS: 1 DIF: Medium/Hard OBJ: TYPE: Problems

TOP: (14.3) Additional funds needed--positive AFN